

**MINUTES OF THE OPEN MEETING OF THE BOARD  
OF DIRECTORS OF THE ROBERTSON FIRE PROTECTION  
DISTRICT OF ST. LOUIS COUNTY, MISSOURI ON  
AUGUST TWENTY-EIGHTH TWO THOUSAND TWENTY-THREE**

The Board of Directors for the Robertson Fire Protection District met in a regular open session at the Administrative Offices at 12641 Missouri Bottom Road, Hazelwood, Missouri at 6pm on August 28, 2023. This meeting is being held in person. Individuals are asked to sign in. Individuals that plan to speak are required to sign in.

Jennifer Guyton, Chairwoman/Director  
Maggie Sieve, Secretary/Director  
Steve Field, Treasurer  
Adam Long, Assistant Chief  
Bob Sievers, Medical Officer  
Paul Martin, District Attorney

The meeting is opened with the Pledge of Allegiance to the U.S. flag.

Director Sieve conducted a roll call. All directors were present.

**AGENDA**

Director Field made a motion to accept the amended agenda as presented, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Guyton-aye.

**ACCOUNTS PAYABLE**

Director Sieve made a motion to pay all bills and invoices as presented, seconded by Director Guyton. A roll call vote was taken.

Director Sieve-aye, Director Guyton-aye.

**MINUTES**

Director Field made a motion to accept the open and closed minutes of August, 2023, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

**ACCOUNTANT'S REPORT**

Botz, Deal and Company discussed the District's 2022 audit with the public.

Sikich LLP discussed the District's 2023 Financial Report with the public.

**OLD BUSINESS**

The Board of Directors discussed the purchase of Breast Cancer Awareness t-shirts.

Director Sieve made a motion to purchase Breast Cancer Awareness t-shirts from St Louis Embroidery for \$974.35 to be paid for by the District, seconded by Director Field. A roll call vote was taken.

Director Sieve-aye, Director Guyton-aye.

Director Field made a motion to purchase Breast Cancer Awareness t-shirts from St Louis Embroidery for \$788.30 to be paid for by the Uniform Allowance Fund, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

### NEW BUSINESS

Medical Officer Sievers presented the Board of Directors with a proposal and the bids for the purchase of a MacBook for Board meetings and District training.

Director Field made a motion to purchase a MacBook for \$2648.99 and Apple Care for 3 years at \$399.00, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

### CHIEF'S REPORT

Asst. Chief Long gave the public an update on the sale of the ladder truck for \$305,000.00. The transport fee is \$7700.00.

### ASSISTANT CHIEF'S REPORT

Asst. Chief Long discussed the need to update the District's Microsoft licenses to implement Lexipol.

### FIRE MARSHALL'S REPORT

Fire Marshall Hughes gave an update on a government grant to purchase 100 smoke detectors and 10 photoelectric smoke detectors for the hearing impaired.

Director Sieve made a motion to purchase 100 carbon monoxide/ smoke detectors at \$15.33 each, seconded by Director Field. A roll call vote was taken.

Director Sieve-aye, Director Guyton-aye.

Director Sieve made a motion to purchase 10 photoelectric smoke detectors for the hearing impaired not exceed \$150.00, seconded by Director Field. A roll call vote was taken.

Director Sieve-aye, Director Guyton-aye.

Fire Marshall Hughes gave an update on the Lockbox program for Santa Maria.

### MEDICAL OFFICER'S REPORT

Medical Officer Sievers introduced the representatives for the Stryker ALS 360 Asset Management Program. Stryker ALS 360 representative discussed the program with the Board of Directors.

Director Field made a motion to approve the Stryker ALS 360 Asset Management Program contract in substantial conformity and subject to final review and approval by the District Attorney and by Director Guyton, seconded by Director Sieve. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Medical Officer Sievers discussed hiring a Collection Agency, Midwest Fidelity Services.

Director Sieve made a motion to approve the contract with Midwest Fidelity Services, seconded by Director Field. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Medical Officer Sievers discussed increasing Ambulance rates.

Director Field made a motion to approve the increase the Ambulance rates (see attached increase proposal), seconded by Director Sieve. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Medical Officer Sievers discussed migration from Firehouse to ESO.

Director Sieve made a motion to accept the quote from Feather-shark to preserve the data from Firehouse to a standalone computer for \$2719.00, seconded by Director Field. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Battalion Chief Washington presented a proposal to purchase ESO Scheduling Plus.

Director Sieve made a motion to approve the upgrade of ESO Scheduling Plus for \$3390.00, seconded by Director Field. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

## PUBLIC

Clara Faatz made public comments.

Director Sieve made a motion to hold a regular open meeting September 11, 2023 at 6pm at, seconded by Director Field. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

## CLOSED SESSION

Director Field made a motion to enter into closed session at 7:49pm for the following reasons:

1. LEGAL ACTIONS, CAUSES OF LEGAL ACTION, OR LITIGATION, ATTORNEY-CLIENT COMMUNICATIONS (610.021 (1)).
2. HIRING, FIRING DISCIPLINING OR PROMOTING OF PARTICULAR EMPLOYEES WHEN INFORMATION RELATING TO THE PERFORMANCE OR MERIT OF INDIVIDUAL EMPLOYEES IS DISCUSSED OR RECORDED (610.021 (3), 610.021(13)).

Seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

#### REOPEN FROM CLOSE

Director Field motioned to adjourn the closed session and reconvene in Open Session at 8:34pm, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

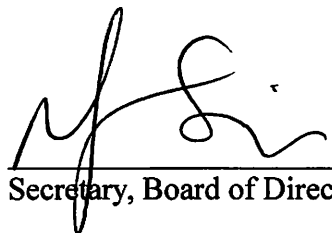
#### REPORT FROM CLOSED SESSION

There was nothing report from Closed Session.

#### ADJOURNMENT

Director Field made a motion to adjourn the meeting, seconded by Director Sieve. A roll call vote was taken. Director Sieve-aye, Director Guyton-aye.

Meeting adjourned at 8:36pm.

  
\_\_\_\_\_  
Secretary, Board of Directors

  
\_\_\_\_\_  
President, Board of Directors

ROBERTSON FIRE PROTECTION DISTRICT  
AGENDA – OPEN BOARD MEETING AUGUST 28th, 2023–6:00 P.M.  
ROBERTSON ADMINISTRATIVE OFFICES - 12641 MISSOURI BOTTOM ROAD

**This meeting is being held in person and on Zoom.**

Zoom Link: <https://zoom.us/j/96843610505?pwd=VkY4MG9YYINjVytNNzFMUVV6Yjd0Zz09>

1. CALL TO ORDER:
  - a. Pledge of Allegiance
2. AMENDMENT AND/OR ADOPTION OF AGENDA
3. APPROVAL OF MEETING MINUTES—August 14<sup>th</sup> and August 24<sup>th</sup>, 2023
4. ACCOUNTS PAYABLE
5. ACCOUNTANT’S/AUDITOR’S REPORT
  - a. Botz, Deal & Company—Robertson FPD Audit FY2022
  - b. Sikich LLP—Robertson FPD Financial Report YTD 2023
6. OLD BUSINESS
  - a. Breast Cancer Awareness Shirts
7. NEW BUSINESS
  - a. Purchase of MacBook for Board Meeting and Training
8. CHIEF’S REPORT
  - a. Update on the old Ladder Truck sale
9. ASSISTANT CHIEF’S REPORT
  - a. Microsoft Licenses for Lexipol
10. FIRE MARSHAL’S REPORT
  - a. Update of Photoelectric Smoke Detectors
  - b. Update on Lockbox Program for Santa Maria
11. MEDICAL OFFICER’S REPORT
  - a. Stryker ALS 360 Asset Management Program
  - b. Midwest Fidelity Services—Collection Agency
  - c. Ambulance Rates
  - d. Feathershark—migration from Firehouse to ESO
12. BATTALION CHIEF’S REPORT
  - a. ESO Upgrades for Tracking Employee Schedules and Absences
13. PUBLIC **Individuals who intended on speaking are required to sign in.**
14. Upcoming Meetings: Discussion—Next Executive Closed Session & Open Regular Session TBD  
Reminder—Special Open Session (Local 2665 Negotiations) on August 31<sup>st</sup>, 2023 at 6:00pm
15. THE ROBERTSON FIRE PROTECTION DISTRICT BOARD OF DIRECTORS WILL HOLD A CLOSED SESSION. THE CLOSED SESSION WILL BE HELD IN ACCORDANCE WITH RSMO 610.021:
  1. LEGAL ACTIONS, CAUSES OF LEGAL ACTION, OR LITIGATION (610.021 (1)).
  2. HIRING, FIRING DISCIPLINING OR PROMOTING OF PARTICULAR EMPLOYEES WHEN

INFORMATION RELATING TO THE PERFORMANCE OR MERIT OF INDIVIDUAL EMPLOYEES IS DISCUSSED OR RECORDED (610.021 (3)).

3. PREPARATION, INCLUDING AND DISCUSSION OF WORK PRODUCT, ON BEHALF OF THE DISTRICT OR ITS REPRESENTATIVES FOR DISTRICT LITIGATION AND I.A.F.F. NEGOTIATIONS (610.021 (9)).

16. ADJOURNMENT



**MINUTES OF THE OPEN MEETING OF THE BOARD  
OF DIRECTORS OF THE ROBERTSON FIRE PROTECTION  
DISTRICT OF ST. LOUIS COUNTY, MISSOURI ON  
AUGUST FOURTEENTH, TWO THOUSAND TWENTY-THREE**

The Board of Directors for the Robertson Fire Protection District met in a regular open session at the Administrative Offices at 12641 Missouri Bottom Road, Hazelwood, Missouri at 6pm on August 14, 2023. This meeting is being held in person. Individuals are asked to sign in. Individuals that plan to speak are required to sign in.

Jennifer Guyton, Chairwoman/Director  
Maggie Sieve, Secretary/Director  
Dave Herman, Fire Chief  
Adam Long, Assistant Chief  
Kenneth Hughes, Fire Marshall  
Bob Sievers, Medical Officer  
Paul Martin, District Attorney

The meeting is opened with the Pledge of Allegiance to the U.S. flag.

Director Sieve conducted a roll call. All directors were present.

**AGENDA**

Director Field made a motion to accept the amended agenda as presented, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

**MINUTES**

Director Field made a motion to accept the open and closed minutes of July 31, 2023 and August 7, 2023, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

**ACCOUNTS PAYABLE**

Director Field made a motion to pay all bills and invoices as presented, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

**NEW BUSINESS**

Director Guyton requested the Fire Marshall revamp the building permit records system to make it easier to reconcile the District's records with the bank account.

Director Guyton discussed reforming the Workers Compensation Policy in order to lower the District's overhead costs.



Director Field discussed the proposals for TVs for the Boardroom.

Director Sieve made a motion to approve the purchase of two 75” Samsung 4K UHD LED smart TVs for the boardroom for \$1800.00, seconded by Director Field. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Director Guyton thanked the PR Committee for the success of the Back-to-School event.

Captain Cantrell proposed the purchase of Breast Cancer Awareness t-shirts. The Board of Directors discussed the purchase and tabled the issue until we have more clarity about the number of T-shirt’s the District needs to purchase.

### OLD BUSINESS

Director Field updated the public on the District’s Charter expenses. Director Field announced a total annual savings of \$12,604.56.

Director Guyton discussed the status of the District’s 2022 Audit with Botz, Deal & Company. Allen Scholte will discuss the audit on August 28<sup>th</sup>.

Director Guyton discussed the status of Sikich LLP financial report. The full report will be given by Anna Camdece on August 28<sup>th</sup>.

### CHIEF’S REPORT

Chief Herman announced opening the promotion process for Captain.

Chief Herman introduced the District’s new hires: Seth Hagen and Mat Welch.

Chief Herman gave an update on the ladder truck build.

Chief Herman discussed a potential buyer for the old ladder truck.

### ASSISTANT CHIEF’S REPORT

Assistant Chief Long updated the Board and public on the Lexipol implementation.

### FIRE MARSHALL’S REPORT

Fire Marshall Hughes discussed the purchase of Photoelectric smoke detectors for the District’s deaf residents.

Director Sieve made a motion to approve the purchase of two sample photoelectric smoke detectors for testing for \$13.88 and \$15.99, seconded by Director Field. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Fire Marshall Hughes gave an update on the Residential Lockbox Program, specifically for the Santa Maria residential living apartments.

Fire Marshall Hughes proposed expanding the Residential Lockbox Program to Santa Maria residential living apartments by purchasing a larger lockbox to store residential keys for emergency use.

Director Field made a motion to approve the purchase of one KYODOLED 100 key cabinet for \$69.99 and one Unicliffe 100 key cabinet for \$37.99 to compare, seconded by Director Sieve. A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

Fire Marshall Hughes gave an update on the Residential Lockbox Program

### MEDICAL OFFICER'S REPORT

Medical Officer Sievers discussed DePaul hospital losing their trauma status. The closest trauma rated hospital will now be Mercy at Ballas and Highway 40/64. This will cause prolonged response times.

Medical Officer Sievers proposed the purchase of the Stryker ALS 360 package to replace and update the District's EMS equipment. Director Guyton requested a

### CHIEF'S REPORT continued

Captain Valentine updated the Board on the completion of the new ladder truck. It is expected to be finished by Sept 10<sup>th</sup> to be taken to get detailed with Robertson decals.

Private GRIMS updated the Board on the sale of the old ladder truck. The District still has an interested buyer. They are planning to come August 26<sup>th</sup> to inspect the truck and make an offer to the District.

### ATTORNEY'S REPORT

District Attorney reports the District is going into mediation with the City of Hazelwood on August 31<sup>st</sup>.

Director Field made a motion to hold a closed session on August 21, 2023 at 5pm, a regular open session on August 28, 2023, and a special open on August 31, 2023 at 12641 Missouri Bottom Rd, Hazelwood, MO 63042 and on Zoom, seconded by Director Sieve.

A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

### CLOSED SESSION

Director Sieve made a motion to enter into closed session at 7:11pm for the following reasons:

1. LEGAL ACTIONS, CAUSES OF LEGAL ACTION, OR LITIGATION, ATTORNEY-CLIENT COMMUNICATIONS (610.021 (1)).
2. HIRING, FIRING DISCIPLINING OR PROMOTING OF PARTICULAR EMPLOYEES WHEN INFORMATION RELATING TO THE PERFORMANCE OR MERIT OF INDIVIDUAL EMPLOYEES IS DISCUSSED OR RECORDED (610.021 (3), 610.021(13)).

Seconded by Director Field. A roll call vote was taken. Director Sieve-aye, Director Field-aye, Director Guyton-aye.

#### REOPEN FROM CLOSE

Director Field motioned to adjourn the closed session and reconvene in Open Session at 7:24pm, seconded by Director Sieve.

A roll call vote was taken.

Director Sieve-aye, Director Field-aye, Director Guyton-aye.

#### REPORT FROM CLOSED SESSION

There was nothing report from Closed Session.

#### ADJOURNMENT

Director Field made a motion to adjourn the meeting, seconded by Director Sieve. A roll call vote was taken. Director Sieve-aye, Director Guyton-aye.

Meeting adjourned at 7:26pm.

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President, Board of Directors

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Secretary, Board of Directors

CREW SHIRTS


 **Art/Set up Fee** **\$70.00**  
 2 x \$35.00/each

SERVICE


 **Breast Cancer Awareness Sa...** **\$0.00**  
 1 x \$0.0001

[View Details](#)

### Delivery Method

 **St. Louis Embroidery**  
 121 Avalon Industrial Pkwy  
 Wentzville, MO 63385  
 United States

PICK UP

Order Item Count	38
Item Subtotal	\$974.35
Pickup at St. Louis Embroidery 	FREE

Subtotal	\$974.35
Tax <b>TAX EXEMPT</b>	\$0.00

**Total** USD **\$974.35**



Customer Provided Garmen... \$32.00

[New Color]

multiple sizes (2) x \$16.00/each

[View Details](#)

**Notes**

Print Plastisol Ink Left Chest Robertson Logo  
(Same Logo used on Navy Duty Shirts)  
Print Plastisol Ink Full Back Same as Reference  
Image except change Clarksville to Robertson  
and change 2012 to 2023



Short Sleeve T Shirt USA ... \$872.35

Bright Pink

- S (1) x \$23.30/each
- M (2) x \$23.30/each
- L (13) x \$23.30/each
- XL (8) x \$23.30/each
- 2XL (10) x \$28.15/each
- 3XL (1) x \$31.65/each

[View Details](#)

**Notes**

Print Plastisol Ink Left Chest Robertson Logo  
(Same Logo used on Navy Duty Shirts)  
Print Plastisol Ink Full Back Same as Reference  
Image except change Clarksville to Robertson  
and change 2012 to 2023

Extra shirts

# Delivery Method



PICK UP

## St. Louis Embroidery

121 Avalon Industrial Pkwy  
Wentzville, MO 63385  
United States

Order Item Count 34

Item Subtotal \$788.30

Pickup at St. Louis Embroidery ? FREE

Subtotal \$788.30

Tax **TAX EXEMPT** \$0.00

**Total** USD **\$788.30**

Minimum due upon approval \$0.00

Total due by 15 days after approval



Short Sleeve T Shirt USA ... \$788.30

Bright Pink

S (3) x \$23.30/each

M (2) x \$23.30/each

L (11) x \$23.30/each

XL (13) x \$23.30/each

2XL (4) x \$28.15/each

[View Details](#)

**Notes**

Print Plastisol Ink Left Chest Robertson Logo  
(Same Logo used on Navy Duty Shirts)  
Print Plastisol Ink Full Back Same as Reference  
Image except change Clarksville to Robertson  
and change 2012 to 2023



Breast Cancer Awareness Sa... \$0.00

1 x \$0.0001

[View Details](#)

## Delivery Method



PICK UP

**St. Louis Embroidery**

121 Avalon Industrial Pkwy

Wentzville, MO 63385

United States



P-2300804



(tel:636- (mailto:Ima

# Robertson Fire Breast Cancer Awareness T-Shirts

APPROVE



**Short Sleeve T Shirt USA Made**  
Bright Pink

**\$872.35**

- S (1) x \$23.30/each
- M (4) x \$23.30/each
- L (11) x \$23.30/each
- XL (8) x \$23.30/each
- 2XL (10) x \$28.15/each
- 3XL (1) x \$31.65/each

[View Details \(/St\\_Louis\\_Embroidery/portal/view-proposal/details/product?UniqueId=7d30532c-dd](#)

### Notes

Print Plastisol Ink Left Chest Robertson Logo (Same Logo used on Navy Duty Shirts)  
Print Plastisol Ink Full Back Same as Reference Image except change Clarksville to Robertson and change 2012 to 2023



SERVICE

**Art/Set up Fee**  
2 x \$35.00/each

**\$70.00**



**Breast Cancer Awareness Sample Image for Reference Only**  
1 x \$0.0001

**\$0.00**

[View Details \(/St\\_Louis\\_Embroidery/portal/view-proposal/details/product?UniqueId=7d30532c-dd60-](#)



**Proposal: Purchase of Apple Mac Book Pro**  
**16-inch screen**  
**16 GB Unified Memory**  
**1 TB SSD Storage**

**Issue:** Our current Apple Mac Book Pro is from 2012. It is incapable of doing any additional updates in order to keep up with the ongoing technology.

**Proposed Solution**

- Purchase of Apple Mac Book Pro
  - 16-inch screen
  - 16 GB Unified Memory
  - 1 TB SSD Storage
- Purchase Apple Care

**Steps Involved:**

- Purchase the above computer from Apple Store along with Apple Care.

**Conclusion:**

- The purchase of the computer is \$2699.00
- The purchase of Apple Care is \$149.99 yearly, until cancelled.
- The total cost of both computer is \$2848.99, tax exempt.

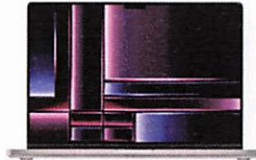
Use Apple Pay when you make a purchase on apple.com, in the Apple Store app, or at an Apple Store, and Apple will donate \$10 to the National Park Foundation. Through 8/27.\*

## Review your bag.

Free delivery and free returns.

16-inch MacBook Pro - Space Gray removed from your bag. Any associated offers have also been removed. [Undo](#)

Items not purchased with a one time payment may be eligible for \$224.91/mo. at 0% APR<sup>2</sup> when you check out with Apple Card Monthly Installments. [Learn more](#)



16-inch MacBook Pro - Space Gray

1

\$2,699.00

Pay 0% APR for 12 months:

\$224.91/mo.

[Show product details](#)

[Remove](#)

AppleCare+ for 16-inch MacBook Pro (M2) - \$149.99/yr.

[Remove](#)

Automatically registered with your Apple hardware. Cancel anytime.

This is a gift.

Order today. Delivers to 63042   
 Tue, Aug 29 — Free

Order now. Pick up, in-store:   
 Ships to store. Available Wed, Aug 30 at   
 [Apple Saint Louis Galleria](#)

### Services billed separately

#### AppleCare+ Coverage

You will be billed annually starting when your device ships or is picked up in a store. Applicable fees and taxes will be applied at time of charge.

Subtotal	\$2,699.00
Shipping	FREE
Estimated tax for: 63042 ▾	\$201.75

**Your total today**

**\$2,900.75**

[Get Daily Cash with Apple Card](#)

**How would you like to check out?**

**Pay Monthly  
with Apple Card  
\$224.91/mo.\* at 0% APR<sup>0</sup>**

**Pay in Full  
\$2,900.75**

[Check Out with Apple Card  
Monthly Installments](#)

[Check Out](#)

\$201.75 due today, which includes applicable full-price items, down payments, shipping, and taxes.

Need some help? [Chat now](#) or call 1-800-MY-APPLE.

**You may also like**

Delivering to Florissant 63033  
Update location

Tools & Home Improvement Search Amazon

EN Hello, sign in Account & Lists Returns & Orders 0

All Back to School Off to College Clinic Best Sellers Customer Service Amazon Basics Music Prime Most-loved school picks under \$20

Tools & Home Improvement Best Sellers Deals & Savings Gift Ideas Power & Hand Tools Lighting & Ceiling Fans Kitchen & Bath Fixtures Smart Home Shop by Room

9,131

Tools & Home Improvement Safety & Security Fire Safety Smoke Detectors & Fire Alarms

Sponsored



Roll over image to zoom in



# Kidde Smoke Detector with Safety Light for Hearing Impaired, Battery Operated Smoke Alarm, Ideal for Hallways or Deaf People

Visit the Kidde Store

4.7 895 ratings

Amazon's Choice in Smoke Detectors & Fire Alarms by Kidde

\$15<sup>99</sup>

Get Fast, Free Shipping with Amazon Prime

Get \$60 off instantly: Pay \$0.00 ~~\$15.99~~ upon approval for the Amazon Store Card. No annual fee.

Color: White

Brand	Kidde
Style	Safety
Power Source	Battery Powered
Color	White
Item Dimensions LxWxH	6.7 x 2.4 x 6.3 inches
Alarm	Audible
Sensor Type	Ionization

### About this item

- Ionization sensor technology alerts to invisible fire particles to provide detection of dangerous smoke or fire
- Operating on a 9-volt alkaline battery, the Kidde smoke alarm provides reliable detection of smoke or fire, even during power outages
- Easy installation – this basic smoke detector requires no wiring
- Illumination of a safety light helps guide your way to safety when dense smoke is present
- An 85-decibel alarm sounds & a red LED indicates the smoke detector is sensing smoke or fire
- Test-Hush button makes it easy to test the smoke detector and silence false alarms that occur from cooking or shower steam
- UL Certified, 10-year limited manufacturer warranty

See more product details

### Customer ratings by feature

Sheerness	4.8
Easy to install	4.7
Battery life	4.3
Easy to use	4.3

See all reviews

### Similar item with fast delivery

Amazon's Choice



Enjoy fast, FREE delivery, exclusive deals and award-winning movies & TV shows with Prime  
Try Prime and start saving today with Fast, FREE Delivery

\$15<sup>99</sup>

Get Fast, Free Shipping with Amazon Prime

FREE delivery Monday, August 7 on orders shipped by Amazon over \$25

Or fastest delivery Tomorrow, August 3. Order within 7 hrs 30 mins

Delivering to Florissant 63033 - Update location

In Stock

Qty: 1

Add to Cart

Buy Now

Payment Secure transaction  
Ships from Amazon.com  
Sold by Amazon.com  
Returns Eligible for Refund or Replacement

Add a gift receipt for easy returns

Add to List

### Add an Accessory:

AmazonBasics 9V-8 Pack Alkaline Batteries  
\$12.35 Add to Cart

Duracell Coppertop 9V Battery, 4 Count Pack, 9-Volt Battery with Long-lasting Power, All-P...  
\$11.59 Add to Cart

Have one to sell?

Sell on Amazon

Delivering to Florissant 63033  
Update location

Industrial & Scientific Search Amazon

EN Hello, sign in Account & Lists Returns & Orders 0

All Back to School Off to College Clinic Best Sellers Customer Service Amazon Basics Music Prime Save on college Move-In Day finds  
Industrial & Scientific Janitorial & Facilities Safety Supplies Medical Supplies Food Service Diagnostic Equipment Material Handling Educational Supplies

1,325

Tools & Home Improvement Safety & Security Fire Safety Smoke Detectors & Fire Alarms

Sponsored



Roll over image to zoom in



VIDEOS

# X-Sense Mini Smoke Detector, 10-Year Battery Photoelectric Smoke Fire Alarm with LED Indicator & Silence Button, XS01

Visit the X-Sense Store

4.5 3,964 ratings

Amazon's Choice in Smoke Detectors & Fire Alarms by X-Sense

Deal

-27% \$13.88

List Price: ~~\$18.99~~

Get Fast, Free Shipping with Amazon Prime  
FREE Returns

Get \$60 off instantly: Pay \$0.00 ~~\$13.88~~ upon approval for the Amazon Store Card. No annual fee.

Available at a lower price from other sellers that may not offer free Prime shipping.

Style: Standalone Smoke Alarm

Standalone Smoke...	Alarm Listener	RF Intercon...	1 Listener & 1 Base...
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Size: 1-Piece

1-Piece \$13.88	3-Piece \$49.99	6-Piece \$89.99	2-Piece See available options
--------------------	--------------------	--------------------	----------------------------------

**Brand** X-Sense  
**Style** Standalone Smoke Alarm  
**Power Source** Battery Powered  
**Color** White  
**Item Dimensions LxWxH** 3 x 3 x 1.9 inches

See more

### About this item

- HIGHER SECURITY & COMPACT SIZE:** Featuring an upgraded smoke sensor with the latest photoelectric technology, this smoke alarm responds to hazardous smoke quicker than traditional alarms with an over 85 dB loud alarm and a rapid flashing LED indicator, giving you extra time to control the fire or safely escape
- 10-YEAR BATTERY SMOKE DETECTOR:** The 10-year battery-operated fire detector reduces the trouble of frequent battery replacement; keeps your family safe by providing reliable, 24/7 uninterrupted protection, allowing you to sleep safe and sound
- EASY TO INSTALL:** This mini smoke detector has a diameter of only 78 mm, so it can be unobtrusively installed anywhere easily;



Enjoy fast, FREE delivery, exclusive deals and award-winning movies & TV shows with Prime  
Try Prime and start saving today with Fast, FREE Delivery

Delivery Pickup

\$13.88

Get Fast, Free Shipping with Amazon Prime  
FREE Returns

FREE delivery Monday, August 7 on orders shipped by Amazon over \$25

Or fastest delivery Tomorrow, August 3. Order within 7 hrs 29 mins

Delivering to Florissant 63033 - Update location

In Stock

Qty: 1

Add to Cart Buy Now

Payment Secure transaction  
Ships from Amazon.com  
Sold by Amazon.com  
Returns Eligible for Return, Refund or Replacement within 30 days of receipt

Add to List

### Add an Accessory:

AmazonBasics 9V-8 Pack Alkaline Batteries  
\$12.35 Add to Cart

New & Used (8) from \$12.38 FREE Shipping on orders over \$25.00 shipped by Amazon.

Other Sellers on Amazon

Delivering to Florissant 63033  
Update location

All led hearing impaired smoke detector

EN Hello, sign in Account & Lists Returns & Orders 0

- All
- Medical Care
- Best Sellers
- Customer Service
- Amazon Basics
- Music
- Prime
- New Releases
- Today's Deals
- Save on college Move-In Day finds
- Industrial & Scientific
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- Safety Supplies
- Medical Supplies
- Food Service
- Diagnostic Equipment
- Material Handling
- Educational Supplies

Back to results



Click image to open expanded view

## System Sensor Strobe,Marked Fire Strobe,White

Brand: System Sensor  
4.0 10 ratings

\$67<sup>80</sup>

Get \$50 off instantly: Pay \$17.80 ~~\$67.80~~ upon approval for Amazon Visa. No annual fee.

- Security Alarms and Warnings
- Manufacturer: System Sensor
- Country of Manufacturer: Mexico

Sponsored

Delivery Pickup

\$67<sup>80</sup>

FREE delivery August 17 - 18.  
Details

Delivering to Florissant 63033 -  
Update location

Only 10 left in stock - order soon

Qty: 1

Add to Cart

Buy Now

Payment [Secure transaction](#)  
 Ships from [Horizon Range Shippers](#)  
 Sold by [Horizon Range Shippers](#)  
 Returns [Eligible for Return, Refund or Replacement within 30 days of receipt](#)

Add to List

### Frequently bought together



Total price: \$128.89

Add both to Cart

One of these items ships sooner than the other.  
[Show details](#)

This item: System Sensor Strobe,Marked Fire Strobe,White  
\$66<sup>22</sup>

System Sensor Horn Strobe,Horn Strobe,White  
\$62<sup>67</sup>

New (12) from \$63<sup>91</sup> & FREE Shipping

### Other Sellers on Amazon

\$63.91 Add to Cart

& FREE Shipping  
Sold by: I.R.N. GROUP LLC

\$65.62 Add to Cart

& FREE Shipping  
Sold by: SIM Supply, Inc.

\$66.22 Add to Cart

& FREE Shipping. [Details](#)  
Sold by: GreyBar

Have one to sell?  
Sell on Amazon

### Posts from related brands

ChunHee + Follow



The siren sound is 129db which can protect your farm from th...  
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The smoke detector is the best gift for every family.  
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Amazing products! Smart Wi-Fi Smoke Detector, working outs...  
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### Based on your recent shopping trends

# Asset Management Program

## ALS 360

**Robertson FPD**

# New Orleans EMS

stryker



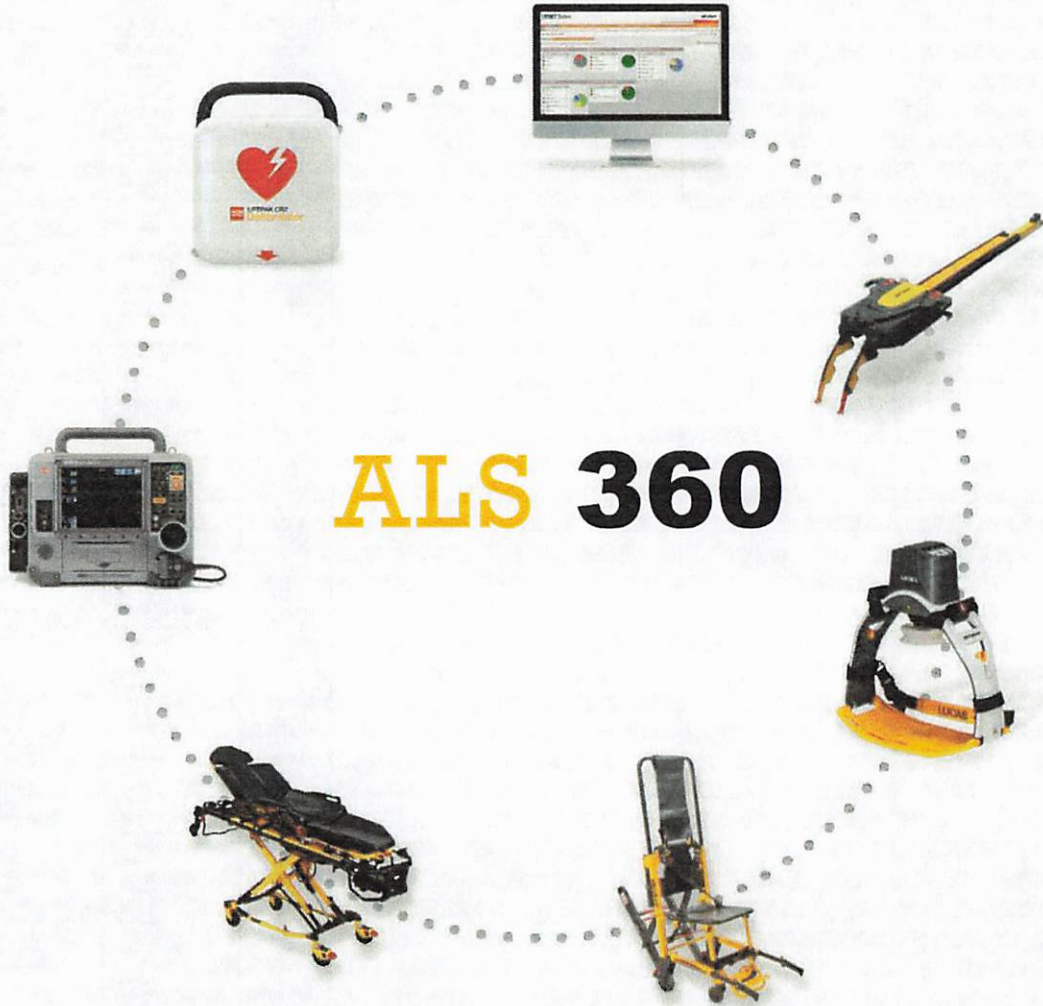
## Equipment Challenges

- Old LifePak 15's
  - Next Generation Customer Feedback Sessions
- Power Pros
  - Varied in age from 2-10 years
- Power Loads
  - Mixed fleet of manual fasteners and Power Load
- LUCAS



**stryker**

# ALS 360



Company confidential. Internal use only. Do not distribute.

# ALS360 Partners

Partner	Location	Close Date	LIFEPAK1S	LUCAS	LPCR2	LP1000	McGrath	Power PRO	Power LOAD	Stair Chair	CODE-STAT	Modems	DATA Plans	LIFENET Asset	ProCare Service
City of New Orleans	New Orleans, LA	2/25/2019	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Anchorage Fire Dept	Anchorage, AK	8/7/2020	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Birmingham Fire Dept	Birmingham, AL	10/9/2020	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Whatcom County EMS	Bellingham, WA	12/17/2020	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Violet Township	Pickerington, OH	3/7/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of Pharr EMS	Pharr, TX	5/7/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Gaston Rural Fire Prot Dist	Gaston, OR	5/26/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of Cornelius Fire Dept	Cornelius, OR	6/4/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Manlius Fire Dept	Manlius, NY	6/18/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Lemon Grove Fire Dept (Heartland)	Lemon Grove, CA	6/30/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of La Mesa Fire Dept (Heartland)	La Mesa, CA	6/30/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Fayetteville Fire Dept	Fayetteville, NY	7/8/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Forest Grove Fire and Rescue	Forest Grove, OR	7/19/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of El Cajon (Heartland)	El Cajon, CA	8/11/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Allen County Amb Svc	Scottsville, KY	9/1/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Surry County EMS	Mount Airy, NC	9/1/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Northland Regional Amb Dist	Platte City, MO	11/1/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Community Care Amb	Ashtabula, OH	11/1/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Murrieta Fire and Rescue	Murrieta, CA	11/15/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Gadsden EMS	Quincy, FL	12/2/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Fairbanks Fire Dept	Fairbanks, AK	12/18/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of Grand Prairie Fire Dept	Grand Prairie, TX	12/16/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Covington Fire Dept	Covington, KY	12/23/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Wilkes Emer Med SVC	W. W. Wresboro, NC	12/24/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Kittitas Valley Fire and Rescue	Ellensburg, WA	12/30/2021	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Cheatham County EMS	Ashland City, TN	1/11/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
MCAS Hopkins	Madisonville, KY	1/11/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Valle Ambulance Dist	De Soto, MO	1/12/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Dryden Ambulance	Dryden, NY	1/26/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
East Jefferson County Fire Rescue	Fort Townsend, WA	1/27/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
East Lansing Fire Dept	East Lansing, MI	1/30/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Delta Top Fire Dept	Lansing, MI	1/31/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Prairie Top Fire Dept	Columbus, OH	2/16/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Aberdeen Fire and Rescue	Aberdeen, SD	2/21/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Perinton Volunteer Amb Corp	Fairport, NY	2/25/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Village of Minoc	Minoc, NY	3/2/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Yreka Fire Department	Yreka, CA	3/8/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Atascosa Fire Dept	Humble, TX	3/22/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Sumter County Fire and EMS	Wildwood, FL	3/28/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
OREM Fire Dept	Orem, UT	5/1/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
AFGIS Group Inc	Green Bay, WI	4/4/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
McIntosh County EMS	Darien, GA	4/21/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Palm Beach Gardens Fire	Palm Beach Gardens, FL	5/5/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Morrill City Comm Hosp EMS	Bridgeport, NE	6/16/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Shelby County EMS	Shelbyville, KY	6/21/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Escambia County EMS	Pensacola, FL	6/24/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Kimball Health SVCS	Kimball, NE	6/30/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Lansing Fire Dept	Lansing, MI	6/30/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Beaver Creek Fire Dept	Beaver Creek, OH	7/1/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Marion County EMS	Lebanon, KY	7/12/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Whatcom Co Fire Dist #1	Bellingham, WA	8/8/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Yadkin County EMS	Yadkinville, NC	8/25/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Pikin Top Fire Dept	New Albany, OH	9/12/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of Las Vegas Fire Rescue	Las Vegas, NV	9/22/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Deer Park EMS Station 3	Deer Park, TX	9/23/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Idaho Falls Fire Station 1	Idaho Falls, ID	9/27/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Cole County	Jefferson City, MO	9/29/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Roseville Fire Dept	Roseville, CA	10/3/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Bellingham FD	Bellingham, WA	10/4/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Mansfield Fire Dept	Mansfield, TX	10/5/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Corpus Christi Fire Dept	Corpus Christi, TX	10/7/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Chester County	Chester, SC	10/10/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Jackson County	Carbondale, IL	10/13/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
City of Pelham Fire	Pelham, AL	10/14/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Spokane Fire Dept	Spokane, WA	10/24/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Westlake Fire Dept	Houston, TX	11/14/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Calexico	Calexico, CA	11/29/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Parker County (Lifecare)	Weatherford, TX	11/30/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Mayfield	Mayfield, KY	12/5/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Whitbey	Coupeville, WA	12/7/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Ruston Fire	Rustin, LA	12/12/2022	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Hardeeville Fire Dept	Hardeeville, SC	1/23/2023	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Fayette County Fire EMS	Fayetteville, GA	TBD	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Monroe County EMER MED SVCS	Waterloo, IL	TBD	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Total Number of Customers with Each Item			65	59	19	27	14	54	48	46	45	57	22	72	74











# ALS 360 financial advantage over 10 years

Equipment/services and accessories	Capital type purchase price (purchase of current product x2 and price increase)	What you pay with ALS 360 (tech refresh included)
Capital equipment	\$1,702,394	\$1,438,900
Connectivity and Data Solutions	\$25,400	\$12,100
Service and support	\$511,900	\$346,600
Trade-in value	\$(69,800)	\$(69,800)
A&D: electrodes & filter lines	Variable discount	% discount at volume
A&D: all other		% discount at volume
Technology refresh made simple™	Requires new capital investment	Technology upgrade included
Freight	\$21,584	\$21,584
<b>TOTAL</b>	<b>\$2,169,894</b>	<b>\$1,749,384</b>
<b>10-year annual total payment</b>		<b>\$174,938</b>

This is an example of an ALS 360 FMV proposal and is subject to change based on products, timing and terms. Standard trade-in credits apply. All pricing shown is exclusive of taxes and contingent upon credit approval. Confidential – do not duplicate or distribute.

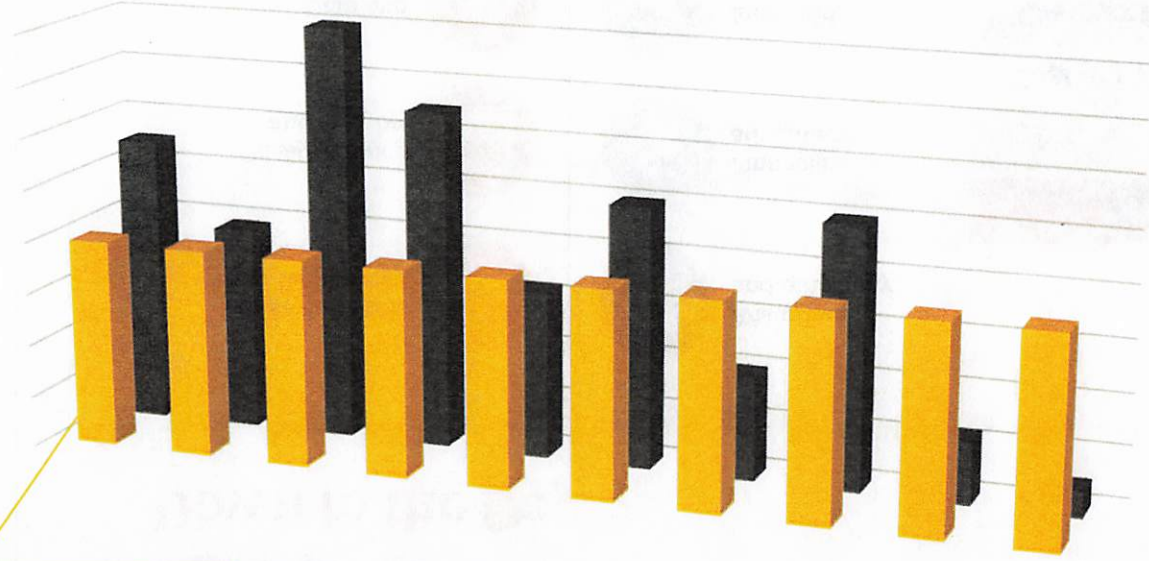
# ALS 360 – comprehensive solution

	Capital product	Qty.	Refresh	Service/data solutions	Qty.
	Power-LOAD® Fastener System <small>*excludes floor plate &amp; wiring install</small>	3	3	4G modem	5
	Power-PRO™ XT Powered Ambulance Cot	-	-	Kore data plan	-
	Power-PRO™ 2 Powered Ambulance Cot	3	3	LIFENET® Asset	-
	Xpedition® Stair Chair	3	3	LIFENET® Care	1
	LIFEPAK® 15 monitor/defibrillator	5	5	CODE-STAT™ data review software seat	-
	LUCAS® 3, v3.1 chest compression system	3	3	CODE-STAT maintenance subscription	-
	LIFEPAK 1000 AED	-	-	Trade-in Credits	<b>Applied</b>
	LIFEPAK CR2 AED	7	7	Accessories and disposables contract	<b>Independent Customer Loyalty Agreement</b>
				ProCare® Services (all program products)	<b>Included</b>

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# Asset Management Program **Example**

## ALS 360 vs. Cash Purchase



■ **ALS 360 Total \$1,749,384**  
■ **Cash Purchase Total \$2,169,894**

Payment Structure (10)

**\$175,938 / year fixed**

**Projected Savings vs. Cash**  
**\$420,511**

\*this is an example of an ALS360 proposal FMV and is subject to change based on products, timing and terms. Standard trade-in credits apply. All pricing shown is exclusive of taxes and contingent upon credit approval.

# ALS 360

## Down to the Day

Lifesaving tools and technology



On-site service and support



Data and QA/QI tools



Accessories and disposables



Assurance and efficiency



Financial advantage



Ease and simplicity



Technology refresh made simple™

### ALS 360 Total

**\$1,749,384**

**Cost per Year**

**\$174,938**

**Cost per Day**

**\$479**

GEMT

stryker

## Ground Emergency Medical Transportation (GEMT) Uncompensated Cost Reimbursement Program

Home » mo healthnet division » providers » gemt

### GEMT Program Overview

The Ground Emergency Medical Transportation (GEMT) Uncompensated Cost Reimbursement Program is a voluntary program that allows for the reimbursement of uncompensated costs to eligible GEMT providers who provide qualifying emergency ambulance services to Department of Social Services, MO HealthNet participant. This program became effective for services rendered to MO HealthNet participants by eligible GEMT providers on or after July 1, 2017.

Total reimbursement from MHD, including the uncompensated cost reimbursement, will not exceed one hundred percent of the GEMT provider's actual costs. Reimbursement shall be distributed to eligible and enrolled providers based on GEMT services provided to MO HealthNet participants on a per-transport basis.

Under this voluntary program, providers must agree to fund the non-federal share of GEMT uncompensated cost reimbursement using an intergovernmental transfer (IGT) payment method. The GEMT Program must be implemented without any additional expenditure from the state general fund. As a condition of participation under this program, an eligible provider must agree to reimburse MHD for administering and overseeing the GEMT program.

### GEMT Program Authority

Section 208.1030 RSMo  
13 CSR 70-6.020; and  
State Plan Amendment 17-009

### Provider Participation Requirements

Provider participation in the GEMT Program is voluntary. Eligible providers must meet several requirements to participate in the GEMT Program, which include the following:

- Provide GEMT services to MO HealthNet participants;
- Be enrolled as a MO HealthNet Ambulance Program provider on or before July 1 of the reporting fiscal year; and

### MO HealthNet Division

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GEMT

SCHEDULE 2 - MEDICAL TRANSPORTATION SERVICES (MTS) EXPENSE

Fire Department / Agency Name: 0 Fiscal Year Ended: January 0, 1900  
 National Provider Identification: 0

Line No.	Cost Center	General Ledger Account Number	1 MTS Expense	2 Allocated Direct Service Cost <i>Fr Sch 4, Col 5</i>	3 Total Reclassifications <i>Fr Sch 6, Cols 4 &amp; 7</i>	4 Total Adjustments <i>Fr Sch 7, Col 1</i>	5 Total MTS Expense <i>To Sch 1, Col 2</i>
<b>Capital Related</b>							
1.00	Depreciation - Buildings and Improvements		\$ -	\$ -	\$ -	\$ -	\$ -
2.00	Depreciation - Leasehold Improvements		-	-	-	-	-
3.00	Depreciation - Equipment		-	-	-	-	-
4.00	Depreciation and Amortization - Other		-	-	-	-	-
5.00	Leases and Rentals		-	-	-	-	-
6.00	Property Taxes		-	-	-	-	-
7.00	Property Insurance		-	-	-	-	-
8.00	Interest - Property, Plant, and Equipment		-	-	-	-	-
9.00	Other- (Specify)		-	-	-	-	-
10.00	Other- (Specify)		-	-	-	-	-
	<i>Total Capital Related (Lines 1.00 thru 10.00)</i>		\$ -	\$ -	\$ -	\$ -	\$ -
<b>Salaries</b>							
11.00	Administrative Chief		\$ -	\$ -	\$ -	\$ -	\$ -
12.00	Chief		-	-	-	-	-
13.00	Non-MTS Salaries		-	-	-	-	-
14.00	MTS Salaries		-	-	-	-	-
15.00	Other- (Specify)		-	-	-	-	-
16.00	Other- (Specify)		-	-	-	-	-
17.00	Other- (Specify)		-	-	-	-	-
18.00	Other- (Specify)		-	-	-	-	-
	<i>Subtotal Salaries (Lines 11.00 thru 18.00)</i>		\$ -	\$ -	\$ -	\$ -	\$ -



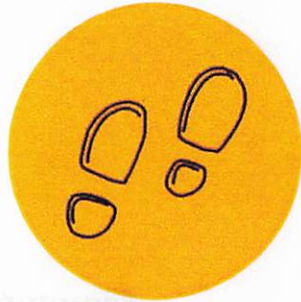
**ALS 360**



**Pricing certainty**



**Peace of mind**



**Lasting legacy**

## Risk sharing partnership



### 10 years of level payments includes the following:

- Tech refresh option after 36 months of equipment installation
- No increase in payments on equipment of any like kind and quality

### Refresh technology after 36 months, upon the launch of new technology

- New installation based on customer specs
- May stagger new equipment



### If new generation is not launched within 60 months:

- We will refresh equipment of the same generation to maintain performance

### May be Property Tax implications for tax exempt customers



### Includes Power-LOAD install, minus wiring or floor plate installation

### Requires Credit Approval

Confidential – do not duplicate or distribute. Terms and conditions are subject to change and will be provided at time of request from Stryker's FLEX Financial. Final Tech Refresh option must be executed on or before the 60-month mark. All pricing shown is exclusive of taxes and contingent upon credit approval.

## ALS360 vs. Cash Purchase

- Purchase today/purchase again in 8 years
- Include increased cost of next generation equipment
- Assume it may take up to 10 years to get back to normal price increases

<b>Year</b>	6/1/2023	\$	762,234		
	10/1/2023	\$	830,835	\$	68,601 9.0%
1 Year Old	2/1/2024	\$	905,610	\$	74,775 9.0%
2 Years Old	10/1/2024	\$	987,115	\$	81,505 9.0%
3 Years Old	10/1/2025	\$	1,066,084	\$	78,969 8.0%
4 Years Old	10/1/2026	\$	1,151,370	\$	85,287 8.0%
5 Years Old	10/1/2027	\$	1,485,268	\$	333,897 29.0%
6 Years Old	10/1/2028	\$	1,574,384	\$	89,116 6.0%
7 Years Old	10/1/2029	\$	1,653,103	\$	78,719 5.0%
8 Years Old	10/1/2030	\$	1,727,493	\$	74,390 4.5%
9 Years Old	10/1/2031	\$	1,805,230	\$	77,737 4.5%
10 Years Old	10/1/2032	\$	1,886,465	\$	81,235 4.5%
<b>Total</b>		\$	2,489,726		
<b>Savings</b>		\$	740,343	<b>Not to Exceed Amount</b>	\$133,517

# ALS360 vs. Cash Purchase

- Purchase today/purchase again in 8 years with traditional price increase
- Include increased cost of next generation equipment

Year	6/1/2023	\$	762,234		
	10/1/2023	\$	830,835	\$ 68,601	9.0%
1 Year Old	2/1/2024	\$	868,222	\$ 37,388	4.5%
2 Years Old	10/1/2024	\$	907,292	\$ 39,070	4.5%
3 Years Old	10/1/2025	\$	948,120	\$ 40,828	4.5%
4 Years Old	10/1/2026	\$	990,786	\$ 42,666	4.5%

\$ 1,407,883

\$ 2,169,894

\$ 420,511

\$ 133,517

stryker

Thank you!

M0000000999 REV AB  
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## **Proposal: Potential Rate Increase**

Issue: Currently, Robertson Fire Protection is on the lower side of average. By increasing the ALS1, ALS2, and ALS Non-Emergency rates, the department could see an increase of \$100,000 yearly.

### **Proposed Solution**

- **ALS Method**
  - Increasing ALS2 Emergency from \$1000 to \$1500
  - Increasing ALS1 Emergency from \$850 to \$900
  - Increasing ALS1 Non-Emergency from \$850 to \$900
- **BLS Method**
  - Increasing BLS Emergency from \$850 to \$900
  - Increasing BLS Non-Emergency from \$850 to \$900
  - Increasing Milage from \$12 to \$15 per mile

### **Steps Involved:**

- Mediclaims, Inc would make adjustments to the billing cost as EMS reports are submitted.
- Increase in reimbursement would be seen as the change in cost are increased.

### **Conclusion:**

- By making the adjustments on rates, the revenue would increase the actual average revenue by 25%.

January 2014  
Tax ID# 43-0782104  
NPI# 1699757997  
No Collection Agency  
C/C Payments-NO

DATA SET # 45

ROBERTSON FIRE PROTECTION DISTRICT  
12641 MISSOURI BOTTOM RD  
HAZELWOOD, MO 63042  
FIRE CHIEF: DAVE HERMAN  
314-291-6671 (Do Not Give Out)  
Payment Contact: Jennifer Guyton  
636-352-8094  
*PAYMENT ADDRESS: PO BOX 419161*  
St. Louis, Mo. 63141

**ALS METHOD 2 :**

A0433	ALS 2 EMERGENCY	\$ 1000.00
A0427	ALS 1 EMERGENCY	\$ 850.00
A0426	ALS 1 NON-EMERGENCY	\$ 850.00

**BLS METHOD 2:**

A0429	BLS EMERGENCY	\$ 850.00
A0428	BLS NON-EMERGENCY	\$ 850.00
A0425	MILEAGE	\$ 12.00

UPDATED by SS 05/18/23

## New Rate

**ROBERTSON FIRE PROTECTION DISTRICT  
12641 MISSOURI BOTTOM RD  
HAZELWOOD, MO 63042  
FIRE CHIEF: DAVE HERMAN  
314-291-6671 (Do Not Give Out)  
Payment Contact: Jennifer Guyton  
636-352-8094  
PAYMENT ADDRESS: PO BOX 419161  
St. Louis, Mo. 63141**

### **ALS METHOD 2 :**

A0433 ALS 2 EMERGENCY	\$ 1500.00
A0427 ALS 1 EMERGENCY	\$ 1200.00
A0426 ALS 1 NON-EMERGENCY	\$1200.00

### **BLS METHOD 2:**

A0429 BLS EMERGENCY	\$ 900.00
A0428 BLS NON-EMERGENCY	\$ 900.00
A0425 MILEAGE	\$ 15.00



## **Proposal: Hiring of Collection Agency**

**Issue:** Since 2021, a collection agency for Robertson Fire Protection has been nonexistent. Therefore, creating outstanding uncollected revenue since that time.

### **Proposed Solution**

- Hiring Midwest Fidelity Services, LLC, collection agency services.

### **Steps Involved:**

- Hiring Midwest Fidelity Services
- Signing contract with the above business. Of which, they are able to start collecting information. (Sample contract attached)
  - For each account the above will receive 28% for accounts held for less than one year delinquent.
  - For each account the above will receive 35% for accounts held for more than one year delinquent.

### **Conclusion:**

- Midwest Fidelity services collects solely on contingency basis.
- No minimum placement and no monthly maintenance fee.
- Once contract is signed, business will begin collecting.

## CONTINGENCY AGREEMENT

This agreement made the Sample, between Midwest Fidelity Services, LLC (hereinafter referred to as "Agency"), Sample, (hereinafter referred to as "Client").

Agency shall promptly undertake, through proper and lawful means, the collection of all accounts referred by Client without regard to the amount. Agency shall not, under any circumstances, use any threats, intimidation or harassment of debtor in the collection of accounts. Agency shall at all times comply with all applicable laws, rules, statutes, guidelines and other obligations imposed by all governmental authorities, jurisdictions and enforcement bodies, including without limitation the Federal Trade Commission, FDCPA and CFPB. Agency represents, warrants and covenants that it has and will have all rights, authorizations, capabilities, licenses and other qualifications required to perform all services contemplated herein.

Agency shall maintain an Errors and Omissions policy as well as a professional and general liability policy; \$500,000.00 per occurrence, \$1,000,000.00 in total.

Agency agrees to implement thorough collection procedures in the attempt to achieve maximum recovery of debts. Such procedures are to include a reasonable number of telephone calls along with a reasonable number of mail efforts. Skip tracing procedures will be used wherever necessary. Because of the many variables associated with debt collection, liquidation rates are not guaranteed.

All funds collected by Agency on behalf of Client shall be deposited in Agency's trust account on behalf of Client. Agency is hereby authorized to endorse all checks made payable to Client for the purposes of depositing funds in said account. Agency shall notify Client, and remit the balance of, the total of all funds, *net Agency fees*, collected for Client every month on the 10<sup>th</sup> business day of the following month. The notification shall be in the format as defined by the Client. All remittance payments are to be sent by wire transfer or ACH.

Agency shall charge a contingency fee of TBD% of all amounts collected during the term of this agreement on the accounts assigned.

It is understood that some debtors will make payments directly to the Client. The Client understands and agrees that full commissions are due and payable to Agency on such direct payments. Client will notify Agency of all direct payments on referred accounts at time payment is received by Client.

It is understood that the Agency will maintain a bank account for gross collections minus contingency fee for the purposes of holding remit funds in trust until remit date. The remit funds are to be held in trust for the duration between remit dates and are not to be used for any other purpose than remitting the amount due to client for the collection period henceforth in this agreement.

Agency shall inform Client of any accounts where the debtor is deceased, the debtor claims he or she was

a victim of fraud, or the debtor has filed bankruptcy.

It is understood that Agency may on occasion advance funds against payments received from debtors by checks that are subsequently returned due to insufficient funds, closed accounts, etc. The Client agrees to reimburse Agency for all returned checks credited to the Client's account.

Agency agrees, upon notification by Client, to suspend action with cause, either temporarily or permanently, on any account referred for collection.

Each party shall maintain true and correct company records as they pertain to accounts that are subject to this agreement. Each party, upon request shall have the right to audit the other party's records sufficiently to verify the accounting of all funds and the accuracy and appropriateness of all changes during normal business hours. This provision of this agreement shall survive the termination of this agreement.

Agency has authority to accept settlement arrangements to TBD% of the total balance due without first obtaining authorization from client. Agency agrees to contact Client directly for approval on any settlement for any lesser amounts.

The FDCPA requires that Agency provide the consumer with verification of the underlying obligation if the consumer within 30 days of Agency's initial communication makes that request to the Agency, in writing. The Agency is prohibited from collecting on any obligation once verification has been requested until said verification is provided to the consumer. If the Client fails to provide Agency with the requested verification, then the Agency can no longer attempt to collect that account. In such cases, the account will be returned to the Client.

Either party may terminate this agreement by written notice of its intention to terminate with thirty (30) days' written notice to the other party. Upon receipt of such notice from Client, Agency may, at its sole discretion, cease collection efforts and return any accounts referred by Client prior to the expiration of such thirty- (30-) day period. At the time of termination of this agreement, the unpaid balance of any account referred to Agency hereunder will be promptly canceled and returned to Client. However, as compensation for Agency's efforts on behalf of Client prior to termination, Agency shall be entitled to continue to receive commissions on Client's accounts that are in a post-dated agreement with Agency.

Upon the termination of this contract, the parties shall make an accounting to each other.

The Agency agrees to defend, indemnify and hold harmless Client, its affiliates, and all of their officers, directors, agents and employees from and against all claims, suit and damages arising out of or resulting from any alleged breach of this Agreement by Agency. Client agrees to indemnify and hold Agency harmless against all claims, suits and damages arising out of or resulting solely from any material breach of this Agreement by Client, including but not limited to the costs, expenses and attorneys' fees incurred in responding to any inquiry as to Client or Client's accounts placed with Agency by any governmental agency, department or authority, as well as any liability imposed on Agency resulting from Agency's collection of accounts referred by Client in states in which Client or original creditor was not licensed to lend or extend credit, or accounts in which

Client or original creditor did not comply with the laws and regulations governing such consumer financial transactions in the state in which the debtor resided at the time of such transaction.

By entering into this agreement:

It is understood that the confidentiality of the Client and their customers is paramount to this Contingency Agreement. The Agency agrees to maintain necessary administrative, technical, and physical safeguard policies in compliance with the Federal Trade Commission Safeguards Rules under Gramm-Leach-Bliley, and/or any other applicable laws, rules, or regulations.

The terms and provisions of this agreement shall be governed and construed in accordance with the laws of the State of Kansas, without regard for its conflicts of law's provisions. Should it become necessary for either party to file suit in order to enforce its rights or the obligations of the other party under this agreement, the parties agree to submit to the sole and exclusive jurisdiction of the state and federal courts sitting in and for Franklin County, Kansas.

In witness whereof parties have executed this contract in duplicate on the date above written:

*The remainder of this page is left intentionally blank*

## **Client**

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
City, State and Zip

\_\_\_\_\_  
Signature of Authorized Agent

\_\_\_\_\_  
Name and Title (please type or print)

\_\_\_\_\_  
Date

## **Agency**

Midwest Fidelity Services, LLC  
Company Name

103 S. Main St.  
Street Address

Ottawa, KS 66067  
City, State and Zip

\_\_\_\_\_  
Signature of Authorized Agent

Troy Funk, Business Development  
Name and Title (please type or print)

\_\_\_\_\_  
Date

This is the signature page to the contingency agreement



# Quotation

**FeatherShark**

700 Crown Industrial Ct Suite K

Chesterfield

MO

United States

63005

(314) 282-2253

**Date:** 8/28/2023**Reference:** 428778-1**Valid until:** 9/27/2023**For:** Robert Sievers

Robertson Fire Protection District

Description	Quantity	Unit Price	Tax	Price
Lenovo ThinkCentre M70s Gen 3 Desktop Computer - Intel Core i5 12th Gen i5-12400 Hexa-core (6 Core) 2.50 GHz - 16 GB RAM DDR4 SDRAM - 256 GB NVMe M.2 PCI Express PCI Express NVMe 4.0 x4 SSD - Small Form Factor - Black - Intel Q670 Chipset Chip - Windows 11 Pro 64-bit - Intel UHD Graphics 730 DDR4 SDRAM - DVD-Writer - English Keyboard - 260 W	1	\$959.00	\$0.00	\$959.00
Installation and Configuration Configuring and moving Firehouse database to new local machine. Working with ESO to create backup before 9/1/23.	1	\$1760.00	\$0.00	\$1760.00

**Sub-total** \$2719.00**Sales tax** \$0.00**TOTAL** \$2719.00**FeatherShark****Robertson Fire Protection District**

Signature:

Signature:

Name: Jonathan Seipp

Name:

Email:

This quotation is presented to the customer above on the date created, and is valid until the quotation expiry date. All prices quoted were correct at the time of quotation creation, and are subject to change due to supply. Any questions regarding your quotation, please speak with your representative. To accept this quotation, in whole or in part, please reply to the sender with your wishes, specifying a valid purchase order number, where possible.

Thank you for your business. It is very much appreciated.



Quote Date: 08/28/2023  
 Customer Name: Robertson Fire District  
 Quote #: Q-130682  
 Quote Expiration date: 11/26/2023  
 ESO Account Manager: Viviana Pena

**CUSTOMER CONTACT**

Customer Robertson Fire District  
 Name Mason Washington  
 Email mwashington@rfpd.org  
 Phone 314-497-7279

**BILLING CONTACT**

Payor Robertson Fire District  
 Name Dave Herman  
 Email dherman@rfpd.org  
 Phone 314-291-6671  
 Address Robertson Fire Protection District  
 Hazelwood MO, 63042  
 Billing Frequency Annual  
 Initial Term 12 months

**Scheduling**

Product	Volume	Total	Fee Type
ESO Scheduling Plus	41 Employees	\$2,795.00	Recurring
ESO Scheduling - Setup & Online Training	1 Sessions	\$595.00	One-time
<b>Total Recurring Fees</b>		\$	2,795.00
<b>Total One-Time Fees</b>		\$	595.00
<b>TOTAL FEES</b>		\$	3,390.00



Quote Date: 08/28/2023  
Customer Name: Robertson Fire District  
Quote #: Q-130682  
Quote Expiration date: 11/26/2023  
ESO Account Manager: Viviana Pena

**TERMS AND CONDITIONS:**

1. If the Customer indicated above has an ESO Master Subscription and License Agreement (MSLA) dated on or after February 20, 2017, then that MSLA will govern this Quote. **Otherwise, Customer intends and agrees that this Quote adopts and incorporates the terms and conditions of the ESA and associated HIPAA business associate agreement hosted at the following web address, and that the products and services ordered above are subject thereto:**

<https://www.eso.com/legal-terms/>

2. The Effective Date of this Quote shall be the date of Customer's signature.
3. Customer is responsible for the payment of all Fees shown. ESO will accept Fee payment from a payor (if indicated above) if ESO has an appropriate agreement with the Payor.
4. ESO reserves the right to not accept any Quote signed after the Quote Expiration Date.

**Robertson Fire District**

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

For Scheduling, the following payment terms apply:  
Fees are invoiced at the Billing Frequency 15 days after the Effective Date, with recurring fees due on the anniversary.





Quote Date: 08/28/2023  
Customer Name: Robertson Fire District  
Quote #: Q-130682  
Quote Expiration date: 11/26/2023  
ESO Account Manager: Viviana Pena

## Scheduling

Product	Description
ESO Scheduling Plus	Online scheduling, messaging and detailed reporting, plus web-based time clock, attendance tracking, time off management and payroll output files.
ESO Scheduling - Setup & Online Training	Webinar Training Session.

Feature	ESO Scheduling	ESO Scheduling Plus	EMS Value	Fire Value
Web-based Time Clocks		✓	IP, MAC or geo-location time clocks track in/out punches as employees begin and end shifts. Time clocks check employee certifications/licenses to ensure important credentials are up to date before clocking in.	N/A - most all fire departments do not punch a clock.
Attendance Tracking		✓	Points based tardy and absence tracking system that notifies managers when employees are due for various types of disciplinary action.	N/A - tardy and absence tracking not of interest to most fire departments.
Time Off Bank Automation		✓	Automate time off bank accruals/deductions based on years of service. Supports PTO, Vacation, Sick, Comp Time and custom banks as well.	Automate time off bank accruals/deductions based on years of service. Supports PTO, Vacation, Sick, Comp Time and custom banks as well.
Payroll Reports and/or Output File		✓	Standard payroll reports for manual entry into a payroll system or payroll import files for systems such as ADP, PayChex, QuickBooks Desktop, Paylocity and more. Most requirements can be met with existing functionality.	In Development - software currently only supports 14 day pay periods, but most fire departments look at a 28-day cycle. Unlike EMS that typically looks at a 40-hour work week for overtime calculation, fire departments usually look at "extra" shifts outside an employee's normal schedule, or anything over 212 hours in a 28-day period.